Las Trampas, Incorporated

Report on Audits of Financial Statements

for the years ended June 30, 2011 and 2010

Las Trampas, Incorporated

Contents

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INDEPENDENT AUDITORS' REPORT

To The Board of Directors
Las Trampas, Incorporated
Lafayette, California

We have audited the accompanying statement of financial position of Las Trampas, Incorporated (a nonprofit organization) as of June 30, 2011, and the related statements of activities, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the Organization's 2010 financial statements and, in our report dated October 13, 2010, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Las Trampas, Incorporated as of June 30, 2011, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Burr Pilger Mayer, Inc.

San Jose, California
October 24, 2011

BURR PILGER MAYER, INC.
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LAS TRAMPAS, INCORPORATED
STATEMENTS OF FINANCIAL POSITION
June 30, 2011 and 2010

ASSETS

	2011	2010
Current Assets:		
Cash and cash equivalents	$ 728,467	$ 717,548
Accounts receivable	459,323	315,728
Prepaid expenses and deposits	47,751	44,138
Total current assets	1,235,541	1,077,414
Investments	3,832,925	3,381,767
Property and equipment, net	1,605,345	1,787,629
Total assets	$ 6,673,811	$ 6,246,810

LIABILITIES AND NET ASSETS

	2010	2010
Current Liabilities:		
Accounts payable	$ 74,906	$ 23,697
Accrued expenses	212,083	216,807
Total current liabilities	286,989	240,504
Notes payable	222,759	57,759
Net Assets:		
Unrestricted:		
Operating	3,391,141	3,054,141
Investment in building	1,390,395	1,737,679
Board-designated endowment	1,252,532	1,064,180
Total unrestricted	6,034,068	5,856,000
Temporarily restricted	100,495	63,047
Permanently restricted	29,500	29,500
Total net assets	6,164,063	5,948,547
Total liabilities and net assets	$ 6,673,811	$ 6,246,810

The accompanying notes are an integral part of these financial statements.

LAS TRAMPAS, INCORPORATED

STATEMENT OF ACTIVITIES

for the year ended June 30, 2011

With Summarized Financial Information

for the year ended June 30, 2010

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 2011	(For Comparative Purposes only) Total 2010
Revenues:					
Operating revenue:					
Tuition and fees	$ 3,400,618	$ -	$ -	$ 3,400,618	$ 3,438,679
Rent	39,010	-	-	39,010	50,275
Contracts	3,275	-	-	3,275	2,689
Net increase in fair value of investments	227,682	-	-	227,682	125,855
Dividend income	31,343	-	-	31,343	27,152
Gain on sale of home	131,568	-	-	131,568	-
Other	24,883	-	-	24,883	37,612
Total operating revenue	3,858,379	-	-	3,858,379	3,682,262
Fund-raising revenue:					
Contributions	47,027	-	-	47,027	57,512
Donated securities	19,902	-	-	19,902	20,252
Grants	19,775	70,000	-	89,775	58,650
Fund-raising events	129,118	-	-	129,118	141,894
Total fund-raising revenue	215,822	70,000	-	285,822	278,308
Total revenue	4,074,201	70,000	-	4,144,201	3,960,570
Net assets released from restriction	32,552	(32,552)	-	-	-
Total revenue	4,106,753	37,448	-	4,144,201	3,960,570
Expenses:					
Program services	3,418,479	-	-	3,418,479	3,246,495
Supporting services:					
General and administrative	385,894	-	-	385,894	410,255
Fund-raising	124,312	-	-	124,312	115,905
Total supporting services expenses	510,206	-	-	510,206	526,160
Total expenses	3,928,685	-	-	3,928,685	3,772,655
Change in net assets	178,068	37,448	-	215,516	187,915
Net assets, beginning of year	5,856,000	63,047	29,500	5,948,547	5,760,632
Net assets, end of year	$ 6,034,068	$ 100,495	$ 29,500	$ 6,164,063	$ 5,948,547

The accompanying notes are an integral part of these financial statements.

LAS TRAMPAS, INCORPORATED
STATEMENT OF FUNCTIONAL EXPENSES
for the year ended June 30, 2011
With Summarized Financial Information
for the year ended June 30, 2010

	Residential Homes	Independent and Supported Living	Vocational Programs	Day Programs	Total Program Services	General and Administrative	Fund-Raising	Total Supporting Services	Total 2011	(For Comparative Purposes Only) 2010
FUNCTIONAL EXPENSES:										
Salaries and benefits	$ 991,690	$ 1,199,242	$ 195,454	$ 489,742	$ 2,876,128	$ 293,507	$ 61,397	$ 354,904	$ 3,231,032	$ 3,159,138
Behavioral consultant	-	29,989	-	-	29,989	-	-	-	29,989	26,730
Total salaries and related expenses	991,690	1,229,231	195,454	489,742	2,906,117	293,507	61,397	354,904	3,261,021	3,185,868
Conferences and dues	2,244	1,249	233	-	3,726	8,499	585	9,084	12,810	4,279
Publications and public relations	-	-	-	-	-	3,032	7,207	10,239	10,239	4,693
Janitorial supplies	10,906	664	1,904	886	14,360	459	-	459	14,819	13,255
Food	44,083	-	-	-	44,083	-	-	-	44,083	45,281
Event expense	-	-	-	-	-	-	41,406	41,406	41,406	40,212
Community living	695	30	732	1,179	2,636	-	-	-	2,636	1,846
Supplies and services	7,825	819	54	43	8,741	2,648	2,477	5,125	13,866	14,025
Utilities and telephone	28,379	14,197	10,081	17,211	69,868	5,435	850	6,285	76,153	74,673
Insurance	22,008	23,347	6,204	13,846	65,405	4,532	636	5,168	70,573	78,030
Professional services	8,638	54,931	15,696	5,132	84,397	47,928	4,381	52,309	136,706	52,175
Travel and auto	5,585	13,035	1,450	11,574	31,644	2,481	-	2,481	34,125	34,863
Program costs	1,561	14,387	6,008	6,340	28,296	-	-	-	28,296	33,676
Office expense	1,232	-	8,199	4,271	13,702	14,639	4,457	19,096	32,798	19,084
Repair and maintenance	10,403	8,844	4,130	9,813	33,190	-	-	-	33,190	39,241
Total expenses before depreciation	1,135,249	1,360,734	250,145	560,037	3,306,165	383,160	123,396	506,556	3,812,721	3,641,201
Depreciation	49,953	26,344	11,479	24,538	112,314	2,734	916	3,650	115,964	131,454
Total expenses	$ 1,185,202	$ 1,387,078	$ 261,624	$ 584,575	$ 3,418,479	$ 385,894	$ 124,312	$ 510,206	$ 3,928,685	$ 3,772,655

The accompanying notes are an integral part of these financial statements.

LAS TRAMPAS, INCORPORATED
STATEMENTS OF CASH FLOWS
for the years ended June 30, 2011 and 2010

		2011		2010
Cash Flows from Operating Activities:				
Change in net assets	$	215,516	$	187,915
Adjustments to reconcile change in net assets to net cash provided by operating activities:				
Depreciation		115,964		131,454
Donated investments		(19,902)		(20,252)
Net (increase) in fair value of investments		(227,682)		(125,855)
Reinvested dividends		(31,343)		(27,152)
Reinvested interest on certificates of deposit		(20,044)		(30,692)
Gain on sale of home		(131,558)		-
(Increase) decrease in operating assets:				
Accounts receivable		(143,595)		(8,449)
Prepaid expenses		(3,613)		(389)
Increase (decrease) in operating liabilities:				
Accounts payable		51,209		(6,378)
Accrued expenses		(4,724)		11,399
Total adjustments		(415,288)		(76,314)
Net cash (used in) provided by operating activities		(199,772)		111,601
Cash Flows from Investing Activities:				
Purchase of equipment		(92,122)		(50,190)
Purchase of investments		(274,187)		-
Proceeds from sale of home		290,000		-
New certificate of deposits acquired		-		(1,109,000)
Redemption of certificate of deposits		122,000		1,098,945
Net cash provided by (used in) investing activities		45,691		(60,245)
Cash Flows from Financing Activities:				
Proceeds from long-term debt		165,000		-
Net cash provided by financing activities		165,000		-
Net increase in cash		10,919		51,356
Cash and cash equivalents, beginning of year		717,548		666,192
Cash and cash equivalents, end of year	$	728,467	$	717,548

The accompanying notes are an integral part of these financial statements.

LAS TRAMPAS, INCORPORATED

STATEMENTS OF CASH FLOWS (CONTINUED)

for the years ended June 30, 2011 and 2010

Supplemental Disclosure of Cash Flow Information

1. Accounting Policy - The Organization considers all highly liquid investments with a maturity of three months or less when purchased to be "cash equivalent".
2. Schedule of non-cash transactions:

	2011	2010
Acquisition of investments	$ (294,089)	$ (20,252)
Donated investments	19,902	20,252
	$ (274,187)	$ -

The accompanying notes are an integral part of these financial statements.

1. The Organization

Las Trampas, Incorporated ("the Organization") was incorporated on December 2, 1958, as a nonprofit corporation to provide assistance to children and adults whose abilities are impaired due to mental or neurological deficiencies. The purpose of the Organization is to train, educate, and socially adjust these individuals to further conditions of normal home life, to help them develop suitable skills and occupational activities to the extent that they are able, and to organize social and recreational activities for the benefit of each individual.

Nature of Activities

The following five programs are included in the accompanying financial statements:

- Residential Homes (ARM) - Program is funded by California statute and provides licensed board and care of four residential homes for developmentally disabled individuals. There are twenty-three consumers residing in the homes.

- Supported Living (SLS) - Program is funded by a contract with the Regional Center of the East Bay to support developmentally disabled individuals in their own residences. There are twenty-one consumers participating in this program.

- Vocational Program (AVP) - Program is funded by California statute and provides a licensed day program for developmentally disabled individuals at the main facility of the Organization. There are twenty consumers participating in this program.

- Day Program (ADP) - Program is funded by California statute and provides a program for forty-one consumers with more developmental challenges than the other programs and for consumers who are non-ambulatory and non-verbal.

- Independent-Living Services (ILS) - Program is funded by a contract with the Regional Center of the East Bay. This program is designed to support developmentally disabled individuals who are able to live in the community with minimum staff supervision. The Organization helps the individual learn a particular skill such as budgeting, menu planning, or keeping medical appointments. There is one consumer participating in this program.

2. Summary of Significant Accounting Policies

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting.

Basis of Presentation

The Organization is required to report information regarding its financial position and activities in accordance with three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Unrestricted - These generally result from revenues generated by providing services, receiving unrestricted contributions, and receiving interest from banks less expenses incurred in providing program-related services, raising contributions, and performing administrative functions.

Continued

2. Summary of Significant Accounting Policies, continued

Basis of Presentation, continued

Temporarily Restricted - The Organization reports gifts of cash and other assets as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires; that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. When restrictions are satisfied in the same accounting period as the receipt of the contribution, the Organization reports both the revenue and related expense in the unrestricted net asset class.

Permanently Restricted - These stipulate that resources be maintained permanently but permit the Organization to use up or expend part or all of the income (or other economic benefits) derived from the donated assets. The income from the permanently restricted net assets is to be used to assist developmentally disabled individuals. Permanently restricted net assets are held in certificate of deposits.

The financial statements include certain prior year summarized comparative information in total but not by net asset class or functional classification. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2010, from which the summarized information was derived.

Accounts Receivable and Allowance for Uncollectible Accounts

The Organization utilizes the allowance method for recognizing bad debts. The allowance is based on experience, third-party contracts, and other circumstances, which may affect the ability of clients to meet their obligations. Receivables are considered impaired if full principal payments are not received in accordance with the contract terms. It is the Organization's policy to write off uncollectible accounts receivable when management determines the receivable will not be collected. Management has determined that no allowance for bad debt is required as of June 30, 2011 and 2010.

Fair Value Measurement–Definition and Hierarchy

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (i.e., the exit price) in an orderly transaction between market participants at the measurement date.

In determining fair value, the Organization uses various valuation approaches. A hierarchy has been established for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Organization. Unobservable inputs are inputs that reflect the Organization's assumptions about what market participants would use in pricing the asset or liability developed based on the best information available in the circumstances.

Continued

2. **Summary of Significant Accounting Policies,** continued

Fair Value Measurement–Definition and Hierarchy, *continued*

The hierarchy is broken down into three levels based on the observability of inputs as follows:

- *Level 1*–quoted prices in active markets for identical investments
- *Level 2*–other significant observable inputs (including quoted prices for similar instruments, interest rates, prepayment speeds, credit risk, etc.).
- *Level 3*–significant unobservable inputs (including the Organization's own assumptions in determining fair value instruments).

The categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

Fair Value Option

The fair value option, effective July 1, 2010 provides entities the option to measure certain financial assets and financial liabilities at fair value with changes in fair value recognized in earnings each period. The fair value option permits an irrevocable fair value election on an instrument-by-instrument basis at initial recognition of an asset or liability or upon an event that gives rise to a new basis of accounting for that instrument. The Organization elected not to adopt the fair value option for any other financial assets or liabilities.

Concentration of Credit Risk

The Organization maintains its cash and cost equivalents in commercial checking and money market accounts. Periodically throughout the year, cash is maintained at the bank in excess of the insured (FDIC) amount of $250,000.

Investments

The Organization carries investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the Statement of Financial Position. Unrealized gains and losses are included in the change in net assets in the accompanying Statement of Activities. The Organization's investments are in stocks and mutual funds which have readily determinable fair value.

Property and Equipment

Property and equipment are purchased and stated principally at cost, and donated property and equipment are stated at fair market value. The Organization capitalizes property and equipment with a cost of $500 or more and a useful life in excess of one year.

Depreciation is provided using the straight-line method over the estimated useful lives of the assets, which range from 3 to 30 years. Maintenance and repairs are charged to expense as incurred.

Continued

2. Summary of Significant Accounting Policies, continued

Endowments

The State of California enacted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) effective January 1, 2009, the provisions of which apply to endowment funds existing on or established after that date. Net asset classifications of donor-restricted endowment funds subject to an enacted version of UPMIFA have been accounted for appropriately in these financial statements. Additional disclosures about the Organization's endowment funds (both donor-restricted and board-designated endowment funds) whether or not the Organization is subject to UPMIFA have been included for the year ending June 30, 2011.

Interpretation of Relevant Law

The Board of the Organization has interpreted the State of California's enacted version of UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment fund, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as permanently restricted net assets (1) the original value of gifts donated to the permanent endowment, (2) the original value of subsequent gifts donated to the permanent endowment, and (3) additions to the permanent endowment in accordance with donor directions. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by the enacted version of UPMIFA.

Spending Policy

In accordance with the State of California's enacted version of UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

(1) The duration and preservation of the fund
(2) The purposes of the Organization and the endowment funds
(3) General economic conditions
(4) The possible effect of inflation and deflation
(5) The expected total return from income and the appreciation of investments
(6) Other resources of the Organization
(7) The investment policies of the Organization

Investment Policy, Strategies, and Objectives

The Organization has adopted investment and spending policies for endowment assets that attempts to maximize total return consistent with an acceptable level of risk, and to provide a predictable stream of funding to programs supported by its endowment. Under this policy, as approved by the Board, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the relevant indices while assuming a moderate level of investment risk. The Organization expects its endowment funds, over time, to provide an average rate of return of approximately 8% percent annually. Actual returns in any given year may vary from this amount.

Continued

2. **Summary of Significant Accounting Policies,** continued

Investment Policy, Strategies, and Objectives, continued

To satisfy its long-term rate-of-return objectives, the Organization relies on a strategy in which investment returns are achieved through both capital appreciation and current yield. The Organization targets a diversified asset allocation that includes mutual funds, stock and insured deposit accounts to achieve its long-term objectives within prudent risk constraints.

Revenue Recognition

Contributions received are recognized as revenue when received or unconditionally promised.

Program fees are recognized as revenue in the period in which the service is provided.

Donated Services

No amounts have been reflected in the financial statements for donated services. The Organization generally pays for services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the Organization with specific assistance programs, campaign solicitations, and various committee assignments.

Expense Allocation

Directly identifiable expenses are charged to programs and supporting services. Expenses related to more than one function are charged to programs and supporting services on the basis of periodic time and expense studies. Management and general expenses include those expenses that are not directly identifiable with any other specific function, but provide for the overall support and direction of the Organization.

Use of Estimates

Management uses estimates and assumptions in preparing financial statements. These estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities and the reported revenues and expenses. Actual results could differ from those estimates.

Income Taxes

The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code and state income taxes under 23701(d) of the California Revenue Taxation Code. Accordingly, no provision for income taxes has been made in the accompanying statements.

Effective July 1, 2009, the Organization began reviewing and assessing tax positions taken or expected to be taken against more-likely-than-not recognition threshold and measurement attributes for financial statement recognition.

The Organization's policy for evaluating uncertain tax positions is a two step process. The first step is to evaluate the tax position for recognition by determining if the weight of available evidence indicates that it is more-likely-than-not that the position will be sustained upon audit, including resolution of related appeals or litigation processes, if any. The second step is to measure the tax benefit or liability as the largest amount that is more than 50% likely to be realized or incurred upon settlement. Based on an analysis prepared by the Organization, it was determined that the tax positions taken or expected to be taken had no material effect on the recorded tax assets and liabilities of the Organization.

Continued

2. **Summary of Significant Accounting Policies,** continued

Income Taxes, continued

At July 1, 2009, the Organization applied this guidance to all tax positions for which the statute of limitations remained open (fiscal years ended since June 30, 2007) and determined there were no material unrecognized tax benefits as of that date. In addition, there have been no material changes in unrecognized benefits since July 1, 2009. There have been no related tax penalties or interest, which would be classified as tax expense in the statement of activities. As the Organization is exempt from taxation under Section 501(c)(3) of the Internal Revenue Code and is generally not subject to federal or state income taxes, the adoption of this guidance did not have a material effect on the Organization's financial statements.

3. **Cash**

Included in cash are restricted client funds of approximately $21,000 and $24,000 as of June 30, 2011 and 2010, respectively, which are used to pay individual client expenses.

4. **Investments**

Investments at June 30, 2011 and 2010 are summarized as follows:

	2011	2010
Certificates of deposit	$ 1,836,562	$ 1,938,528
Insured deposit accounts	402,793	102,417
Stocks	2,760	1,735
Mutual funds:		
Large Cap	374,174	293,167
Mid Cap	284,049	188,718
Short-term	276,953	276,480
Intermediate	247,952	252,225
Foreign	224,404	176,312
Multisector	107,714	98,034
Small Cap	75,564	54,151
	$ 3,832,925	$ 3,381,767

The Organization records investments at fair value as determined by quoted market prices.

The certificates of deposit bear interest ranging from .55% to 1.25% and have maturities ranging from six to eight months with penalties for early withdrawal. Any penalties for early withdrawal would not have a material impact on the financial statements.

5. Property and Equipment

Property and equipment at June 30, 2011 and 2010 are summarized as follows:

	2011	2010
Buildings and improvements	$ 2,013,973	$ 2,181,504
Land	777,871	855,340
Vehicles	373,885	373,885
Equipment	284,785	279,383
Construction in progress	86,720	-
	3,537,234	3,690,112
	(1,931,889)	(1,902,483)
	$ 1,605,345	$ 1,787,629

Depreciation expense for the years ended June 30, 2011 and 2010 is $115,964 and $131,454, respectively.

Included in building and improvements was one home at June 30, 2011 and 2010 with the approximate cost of $37,000 and $167,000, respectively, that were unoccupied.

At June 30 2011 the Organization was in the process of renovating one home. The total cost is estimated at $140,000 and the estimated completion date is July 2011.

6. Line of Credit

The Organization has a $400,000 line of credit with Bay Commercial Bank that matures in April 2012 with interest at prime plus 1%, with a minimum rate of 6.5% (currently 6.5%). The line is secured by substantially all assets. There were no outstanding borrowings at June 30, 2011 and 2010.

7. Notes Payable

Notes payable consist of the following:

	2011	2010
Community Development Block Grant, interest at 0% as long as the Organization does not default on the terms of the loan agreement, secured by real property, due April 2031	$ 165,000	$ -
Community Development Block Grant, interest of 4% per annum, secured by real property, due August 2035. If the Organization continues to comply with the terms of the loan agreement, the loan and interest will be forgiven and recorded as revenue on the maturity date	57,759	57,759
	$ 222,759	$ 57,759

Continued

7. **Notes Payable,** continued

Future minimum payments are as follows:

	Amount
2016 and thereafter	$ 222,759

8. **Net Assets**

Temporarily restricted net assets are available for the following purposes at June 30, 2011 and 2010 as follows:

	2011	2010
SLS Program	$ 54,305	$ 36,686
Entrepreneurial Projects	42,535	18,263
"We Can Do It!" Wellness Program	3,655	8,098
	$ 100,495	$ 63,047

Net assets were released from restrictions by incurring expenses satisfying the restricted purpose or by the expiration of time as follows:

SLS Program	$ 17,381
Entrepreneurial Project	10,728
"We Can Do It!" Wellness Program	4,443
	$ 32,552

Endowment net asset composition by type of fund is as follows:

	Unrestricted	Permanently Restricted	Total Net Endowment Assets
2011			
Donor-restricted endowment funds	$ -	$ 29,500	$ 29,500
Board-designated endowment funds	1,252,532	-	1,252,532
	$ 1,252,532	$ 29,500	$ 1,282,032
2010			
Donor-restricted endowment funds	$ -	$ 29,500	$ 29,500
Board-designated endowment funds	1,064,180	-	1,064,180
	$ 1,064,180	$ 29,500	$ 1,093,680

Continued

8. Net Assets, continued

Changes in endowment net assets are as follows:

	Unrestricted	Permanently Restricted	Total Net Endowment Assets
Endowment net assets, June 30, 2009	$ 950,239	$ 29,500	$ 979,739
Investment income	21,448	384	21,832
Net (depreciation)	92,493	-	92,493
Amounts appropriated for expenditure	-	(384)	(384)
Endowment net assets, June 30, 2010	1,064,180	29,500	1,093,680
Investment income	22,193	384	22,577
Net appreciation	166,159	-	166,159
Amounts appropriated for expenditure	-	(384)	(384)
Endowment net assets, June 30, 2011	$ 1,252,532	$ 29,500	$ 1,282,032

9. Concentrations and Credit Risk

Revenues and Support

For the years ended June 30, 2011 and 2010, approximately 82% and 87% of the Organization's revenue and support was provided by the Regional Center of the East Bay, Inc. As of June 30, 2011 and 2010, the Organization had accounts receivable of approximately $283,000 and $305,000, respectively, from this source.

10. Fair Value Measurement

The following table summarizes the Organization's financial assets measured at fair value on a recurring basis as of June 30, 2011 and 2010:

	Assets at Fair Value as of June 30, 2011	
	(Level 1)	Total
Certificates of deposit	$ 1,836,562	$ 1,836,562
Mutual funds	1,590,810	1,590,810
Insured deposit funds	402,783	402,783
Stocks	2,760	2,760
Total	$ 3,832,915	$ 3,832,915

	Assets at Fair Value as of June 30, 2010	
	(Level 1)	Total
Certificates of deposit	$ 1,938,528	$ 1,938,528
Mutual funds	1,339,087	1,339,087
Insured deposit funds	102,417	102,417
Stocks	1,735	1,735
Total	$ 3,381,767	$ 3,381,767

There are no level 2 or level 3 assets at the fiscal year ended June 30, 2011 and 2010.

Continued

11. Subsequent Events

The Organization evaluated subsequent events for recognition and disclosure through October 24, 2011, the date which these financial statements were available to be issued. Management concluded that no material subsequent events have occurred since June 30, 2011 that require recognition or disclosure in such financial statements.

Supplementary Information

BPM
BURR PILGER MAYER
Building your future

INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION

To The Board of Directors
Las Trampas, Incorporated
Lafayette, California

Our report on our audit of the basic financial statements of Las Trampas, Incorporated (a nonprofit corporation) as of June 30, 2011 appears on Page 1. That audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information included in the accompanying Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material aspects in relation to the basic financial statements taken as a whole.

Burr Pilger Mayer, Inc.

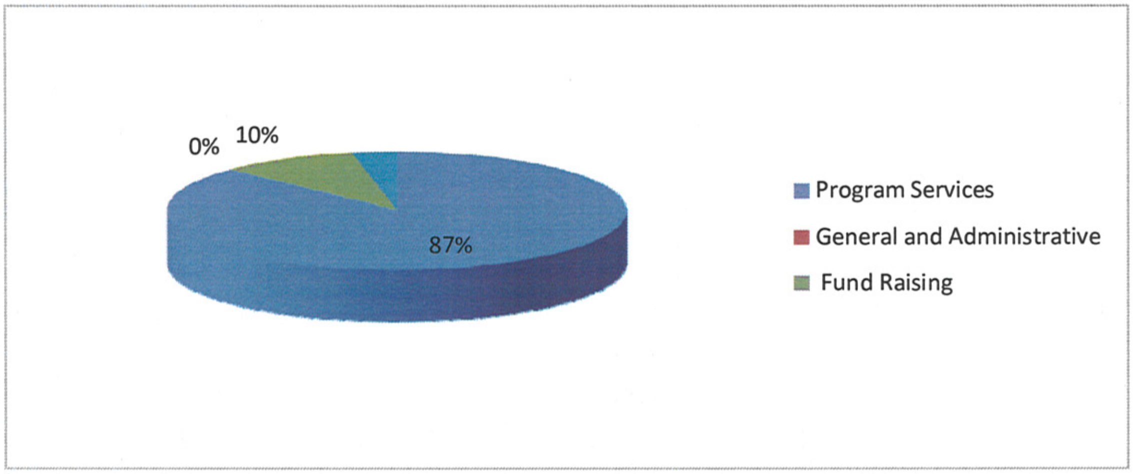
San Jose, California
October 24, 2011

BURR PILGER MAYER, INC.
60 S. MARKET STREET, 8TH FLOOR, SAN JOSE, CA 95113 TEL (408) 961-6300 FAX (408) 961-6324

LAS TRAMPAS, INCORPORATED

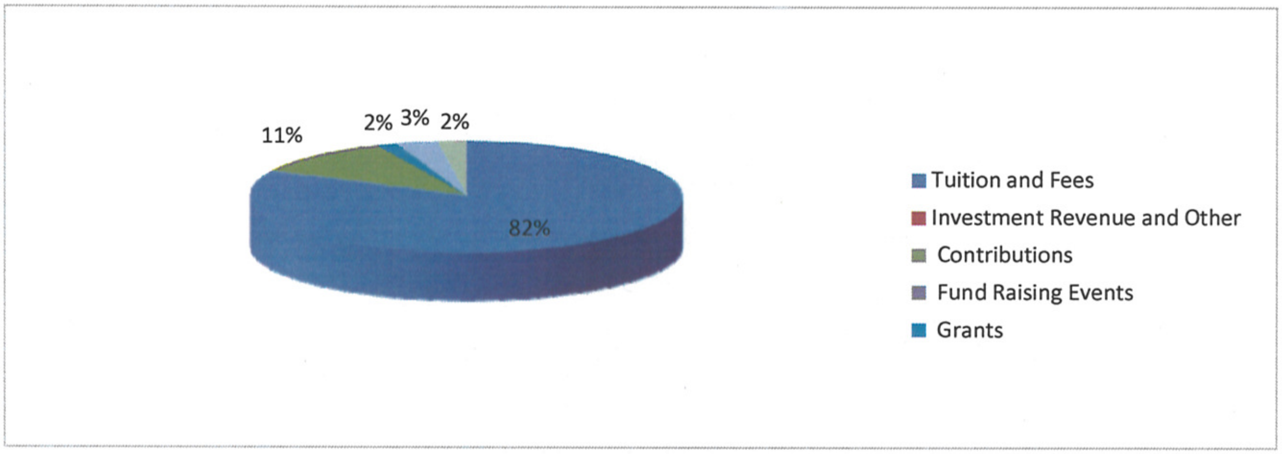
FUNCTIONAL EXPENSES BY FUNCTIONAL CATEGORY

for the year ended June 30, 2011



Program Services	General and Administrative	Fund Raising	Total
$ 3,418,479	$ 385,894	$ 124,312	$ 3,928,685

LAS TRAMPAS, INCORPORATED
SOURCE OF REVENUE
for the year ended June 30, 2011



Tuition and Fees	Investment Revenue and Other	Contributions	Fund Raising Events	Grants	Total
$ 3,400,618	$ 457,761	$ 66,929	$ 129,118	$ 89,775	$ 4,144,201